



Sales and Marketing Director RF semiconductors - Europe

Company description

Altum RF is a newly established fabless semiconductor component supplier. Our mission is to provide high-performance mmWave to digital solutions for targeted industrial/professional markets with excellent technical, sales, and customer service.

Job description

The European sales and marketing director will be a key contributor to Altum RF's success. The main job responsibilities include:

- Secure orders for new business and forecast sales
- Build strategic alliances with key customers
- Secure design-in and design wins
- Be the face to the customers in region covered, providing excellent customer support and product and market feedback
- Participate in product roadmap review and alignment based on customer and market input and internal R&D capabilities
- Responsible for new product launch and market introduction, working with the marketing communication department
- This position reports to the European Managing Director of Altum RF

Job qualifications

- A technical master's degree (in electronics or physics)
- Minimum of 10 years' experience in the RF semiconductor industry
- Minimum of 10 years' experience in sales and marketing
- Hands on personality, good communications skills, willing and able to help and assist in adjacent disciplines
- Willing to travel (25-50% of the time)
- Fluent in English. Knowledge of German preferred.

Job location

- Eindhoven-The Netherlands, or home based within EU

Offer

- Be part of a very exciting new company where communication lines are very short, and you will have direct influence on the strategy of the company
- Good salary + equity plan

Please send applications to hr@altumrf.com